# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 5, 2008

### **Gladstone Commercial Corporation**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) **0-50363** (Commission File Number) 020681276 (IRS Employer Identification No.)

1521 Westbranch Drive, Suite 200 McLean, Virginia (Address of principal executive offices)

**22102** (Zip Code)

Registrant's telephone number, including area code: (703) 287-5800

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On November 5, 2008, Gladstone Commercial Corporation issued a press release announcing its financial results for the quarter ended September 30, 2008. The text of the press release is included as an exhibit to this Form 8-K. Pursuant to the rules and regulations of the Securities and Exchange Commission, such exhibit and the information set forth therein and herein are deemed to be furnished and shall not be deemed to be filed.

### Item 9.01 Financial Statements and Exhibits.

- (a) Not applicable.
- (b) Not applicable.
- (c) Not applicable.
- (d) Exhibits.

<u>Exhibit No.</u>

99.1

Press release dated November 5, 2008

**Description** 

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

November 5, 2008

Gladstone Commercial Corporation (Registrant) <u>By:/s/ Harry Brill</u> (Harry Brill, Chief Financial Officer)

# <u>Exhibit No.</u>

# **Description**

99.1

Press release dated November 5, 2008

- Increased revenues by 25.1% to approximately \$10.5 million for the third quarter ended September 30, 2008 from the same period last year, and by 26.7% to approximately \$30.2 million for the nine months ended September 30, 2008 from the same period last year.
- Increased funds from operations ("FFO") by 4.5% to approximately \$3.4 million for the third quarter ended September 30, 2008 from the same period last year, and by 9.6% to approximately \$10.1 million for the nine months ended September 30, 2008 from the same period last year.
- Acquired two properties for a total investment of approximately \$16.5 million.
- Closed the financing of 15 properties through a two-year mortgage (which may be extended to five years) with GE Commercial Mortgage Financial Corporation for approximately \$48.0 million.

MCLEAN, Va.--(BUSINESS WIRE)--November 5, 2008--Gladstone Commercial Corp. (NASDAQ:GOOD) (the "Company") today reported financial results for the quarter ended September 30, 2008. A description of FFO, a relative non–GAAP ("Generally Accepted Accounting Principles in the United States") financial measure, is located at the end of this news release. All per share references are to fullydiluted weighted average common shares, unless otherwise noted.

Net income available to common stockholders for the quarter ended September 30, 2008 was approximately \$0.1 million, or \$0.01 per share, compared to approximately \$0.6 million, or \$0.07 per share, for the same period one year ago. Net income available to common stockholders for the nine months ended September 30, 2008 was approximately \$0.7 million, or \$0.08 per share, compared to approximately \$1.6 million, or \$0.18 per share, for the same period one year ago. Net income results when compared to the same period last year were negatively affected by increased interest expense from the growing number of properties with long-term financing, but were partially offset by the increase in the Company's portfolio of investments and the corresponding increase in its revenues. Net income results were also affected by partial waivers of incentive fees from the Company's external adviser, Gladstone Management Corporation, for the three and nine months ended September 30, 2007, which included partial waivers of incentive fees of approximately \$0.5 million and \$1.7 million, respectively.

FFO for the quarter ended September 30, 2008 was approximately \$3.4 million, or \$0.395 per share, compared to approximately \$3.2 million, or \$0.378 per share, for the same period one year ago, an increase of approximately 4.5%. FFO for the nine months ended September 30, 2008 was approximately \$10.1 million, or \$1.184 per share, compared to approximately \$9.3 million or \$1.080 per share, for the same period one year ago, an increase of approximately 9.7%. A reconciliation of net income, which the Company believes is the most directly comparable GAAP measure to FFO, is set forth below:

	For the three months ended September 30,				For the nine months ended September 30,						
		2008		2007		2008		2007			
Net income Less: Dividends attributable to preferred stock Net income available to common stockholders	\$	1,141,559 (1,023,437) 118,122	\$	1,590,460 (1,023,438) 567,022	\$	3,777,707 (3,070,312) 707,395	\$	4,677,115 (3,070,312) 1,606,803			
Add: Real estate depreciation and amortization Less: Gain on sale of real estate, net of taxes paid FFO available to common stockholders	\$	3,262,903	\$	2,668,383	\$	9,435,690	\$	7,722,349 (78,667) 9,250,485			
Weighted average shares outstanding - basic & diluted		8,565,264		8,565,264		8,565,264		8,565,264			
Basic & diluted net income per weighted average common share	\$	0.01	\$	0.07	\$	0.08	\$	0.19			
Basic & diluted FFO per weighted average common share	\$	0.395	\$	0.378	\$	1.184	\$	1.080			
Dividends declared per common share	\$	0.375	\$	0.360	\$	1.125	\$	1.080			
Percentage of FFO paid per common share		95%		95%	. <u> </u>	95%		100%			

At September 30, 2008, the Company owned 65 properties totaling approximately 6.3 million square feet, and had one mortgage loan outstanding for a total net investment of approximately \$410.2 million. Currently, all of the Company's properties are fully leased and all but one of its tenants is current.

#### Third quarter highlights:

- Purchased two fully-occupied properties comprised of approximately 291,000 square feet for approximately \$16.5 million, including \$6.5 million of assumed debt on one of the properties;
- Borrowed approximately \$48.0 million pursuant to a two-year mortgage note payable from GE Commercial Mortgage Financial Corporation (which may be extended to five years), collateralized by security interests in 15 properties; and
- Declared monthly cash dividends of \$0.125 per share on the common stock, \$0.1614583 per share on the Series A Preferred Stock, and \$0.15625 per share on the Series B Preferred Stock, for each of the months of July, August, and September 2008.

"Although our results demonstrate that we continue to grow our portfolio with new investments and add value to previous investments, we are disappointed by the credit market's impact on the pace of our acquisitions. We continue to consider new investments, but on a very selective basis. Although our pipeline remains very large, seller pricing expectations have not fully adjusted to current market realities. In some cases, this pricing spread has recently grown even larger. In other cases, sellers have accepted higher offers from other buyers, only to learn that the alternative buyers cannot perform, which has driven a significant amount of 'call back' business to us due to our reputation for performance. In the face of this slower transaction cycle, we continue to actively pursue stable assets with the same long-term, conservative mindset," said Chip Stelljes, President and Chief Investment Officer.

#### Subsequent to quarter end, the Company:

Declared monthly cash dividends of \$0.125 per share on the common stock, \$0.1614583 per share on the Series A Preferred Stock, and \$0.15625 per share on the Series B Preferred Stock, for each of the months of October, November and December 2008.

The financial statements attached below are without footnotes so readers should obtain and carefully review the Company's Form 10-Q for the quarter ended September 30, 2008, including the footnotes to the financial statements contained therein. The Company has filed the Form 10-Q today with the Securities and Exchange Commission ("SEC") and the Form 10-Q can be retrieved from the SEC's website at <u>www.GladstoneCommercial.com</u>.

The Company will hold a conference call on Thursday, November 6, 2008 at 8:30 a.m. ET to discuss its earnings results. Please call (877) 407-8031 to enter the conference. An operator will monitor the call and set a queue for the questions.

The conference call replay will be available two hours after the call and will be available through December 6, 2008. To hear the replay, please dial (877) 660-6853, access playback account 286 and use ID code 299201.

Gladstone Commercial Corporation is a publicly traded real estate investment trust ("REIT") that focuses on investing in and owning triple-net leased industrial, commercial and retail real estate properties and selectively making long-term mortgage loans. Additional information can be found at <a href="https://www.GladstoneCommercial.com">www.GladstoneCommercial.com</a>.

For further information, contact Kerry Finnegan at 703-287-5893.

NON-GAAP FINANCIAL MEASURE

Funds from Operations

The National Association of Real Estate Investment Trusts ("NAREIT") developed FFO as a relative non-GAAP supplemental measure of operating performance of an equity REIT in order to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO, as defined by NAREIT, is net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus depreciation and amortization of real estate assets, and after adjustments for unconsolidated partnerships and joint ventures. FFO does not represent cash flows from operating activities determined in accordance with GAAP and should not be considered an alternative to net income as an indication of the Company's performance or to cash flow from operations as a measure of liquidity or ability to make distributions.

The Company believes that FFO per share provides investors with a further context for evaluating the Company's financial performance and as a supplemental measure to compare the Company to other REITs; however, comparisons of the Company's FFO to the FFO of other REITs may not necessarily be meaningful due to potential differences in the application of the NAREIT definition used by such other REITs. To learn more about FFO please refer to the Form 10-Q for the quarter ended September 30, 2008, as filed with the SEC today.

This press release may include statements that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements with regard to the future performance of the Company, the closing of any transaction and the Company's ability to secure alternative sources of financing. Words such as "may," "continue," "will," "believes," "anticipates," "intends," "expects," "projects," "estimates" and "future" or similar expressions are intended to identify forward-looking statements. These forward-looking statements inherently involve certain risks and uncertainties, although they are based on the Company's current plans, expectations and beliefs that are believed to be reasonable as of the date of this press release. Factors that may cause the Company's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements include, among others, those factors listed under the caption "Risk Factors" of the Company's Annual Report on Form 10-K for the year ended December 31, 2007, as filed with the SEC on February 27, 2008 and the Company's Quarterly Report on Form 10-Q for the quarters ended June 30, 2008 and September 30, 2008, as filed on August 5, 2008, respectively. The risk factors forth in the Form 10-K and Form 10-Qs under the caption "Risk Factors" are specifically incorporated by reference into this press release. All forward-looking statements are based on current plans, expectations and beliefs and speak only as of the date of such statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

### Gladstone Commercial Corporation Consolidated Balance Sheets (Unaudited)

	September 30, 2008			December 31, 2007	
ASSETS Real estate, net Lease intangibles, net Mortgage notes receivable Cash and cash equivalents Restricted cash Funds held in escrow Deferred rent receivable Deferred financing costs, net Prepaid expenses and other assets	\$	367,715,344 32,467,191 10,000,000 3,064,675 2,637,531 1,988,558 6,667,829 4,752,282 989,645	\$	324,761,772 28,989,556 10,000,000 1,356,408 1,914,067 1,401,695 5,094,799 4,405,129 979,263	
TOTAL ASSETS	\$	430,283,055	\$	378,902,689	
LIABILITIES AND STOCKHOLDERS' EQUITY					
LIABILITIES Mortgage notes payable Short-term loan and borrowings under line of credit Deferred rent liability Asset retirement obligation liability Accounts payable and accrued expenses Due to adviser Obligation under capital lease Rent received in advance, security deposits and tenant funds held in escrow	\$	255,425,225 30,200,000 3,343,863 2,155,341 514,222 1,231,722 232,301 3,600,768	\$	202,120,471 24,400,000 3,933,035 1,811,752 778,949 784,301 	
Total Liabilities		296,703,442		236,534,621	
STOCKHOLDERS' EQUITY Redeemable preferred stock, \$0.001 par value; \$25 liquidation preference; 2,300,000 shares authorized and 2,150,000 shares issued and outstanding Common stock, \$0.001 par value, 47,700,000 shares authorized and 8,565,264 shares issued and outstanding Additional paid in capital Notes receivable - employees Distributions in excess of accumulated earnings Total Stockholders' Equity		2,150 8,565 170,640,979 (2,629,846) (34,442,235) 133,579,613		2,150 8,565 170,640,979 (2,769,923) (25,513,703) 142,368,068	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	430,283,055	\$	378,902,689	

### Gladstone Commercial Corporation Consolidated Statements of Operations (Unaudited)

	For	For the three months ended September 30,			For the nine months ended September 30,				
		2008		2007		2008		2007	
Operating revenues									
Rental income	\$	10,157,553	\$	8,024,305	\$	29,269,036	\$	22,834,663	
Interest income from mortgage notes receivable		216,446		255,555		673,548		758,333	
Tenant recovery revenue		83,144		80,648		253,495		230,851	
Total operating revenues		10,457,143		8,360,508		30,196,079		23,823,847	
Operating expenses									
Depreciation and amortization		3,262,903		2,668,383		9,435,690		7,722,349	
Property operating expenses		225,020		204,972		670,442		597,273	
Base management fee		404,108		459,202		1,255,833		1,412,337	
Incentive fee		793,787		677,104		2,300,286		1,896,677	
Administration fee		238,241		175,852		724,978		592,996	
Professional fees		117,857		118,371		362,584		442,479	
Insurance		43,354		53,943		126,947		171,275	
Directors fees		54,702		66,250		161,202		174,750	
Stockholder related expenses		42,232		40,991		271,430		215,969	
Asset retirement obligation expense		35,157		29,440		98,394		86,542	
General and administrative		105,999		17,452		139,151		79,119	
								13,391,766	
Total operating expenses before credit from Adviser		5,323,360		4,511,960	·	15,546,937		13,391,766	
Credit to incentive fee		(205,876)		(526,991)		(941,928)		(1,746,564	
Total operating expenses		5,117,484		3,984,969		14,605,009		11,645,202	
Other income (expense)									
Interest income from temporary investments		4,559		33,105		20,796		325,390	
Interest income - employee loans		49,624		52,728		152,620		169,608	
		7,500		9,896		56,493			
Other income		,		· · · · ·		,		28,127	
Interest expense		(4,258,461)		(2,920,270)		(12,008,316)		(8,137,343	
Total other expense		(4,196,778)		(2,824,541)		(11,778,407)		(7,614,218	
ncome from continuing operations		1,142,881		1,550,998		3,812,663		4,564,427	
Discontinued operations									
(Loss) income from discontinued operations		(1,322)		5,975		(34,956)		471	
Net realized income from foreign currency transactions		-		33,487		-		33,550	
Taxes refunded on sale of real estate		-		-		-		78,667	
Total discontinued operations		(1,322)		39,462		(34,956)		112,688	
Jet income		1,141,559		1,590,460		3,777,707		4,677,115	
Dividends attributable to preferred stock		(1,023,437)		(1,023,438)		(3,070,312)		(3,070,312	
Vet income available to common stockholders	\$	118,122	\$	567,022	\$	707,395	\$	1,606,803	
arnings per weighted average common share - basic & diluted									
Income from continuing operations (net of dividends attributable to preferred stock)	\$	0.01	\$	0.07	\$	0.08	\$	0.18	
Discontinued operations		0.00		0.00		0.00		0.01	
Net income available to common stockholders	\$	0.01	\$	0.07	\$	0.08	\$	0.19	
Weighted average shares outstanding- basic & diluted		8,565,264		8,565,264		8,565,264		8,565,264	

### Gladstone Commercial Corporation Consolidated Statements of Cash Flows (Unaudited)

		For the nine months ended September 30,			
		2008		2007	
Cash flows from operating activities:	¢	2 555 505	¢	4 (77 11 5	
Net income	\$	3,777,707	\$	4,677,115	
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization		9,435,690		7,722,349	
Amortization of deferred financing costs		806,075		509,990	
Amortization of deferred rent asset and liability, net		(399,049)		(399,051)	
Accretion of obligation under capital lease		7,234		-	
Asset retirement obligation expense		98,394		86,542	
Decrease (increase) in prepaid expenses		(110,382)		28,815	
Increase in deferred rent receivable		(1,763,153)		(1,247,345)	
Increase in accounts payable, accrued expenses, and amount due adviser		182,694		516,996	
Increase in rent received in advance		171,191		137,534	
Net cash provided by operating activities		12,206,401		12,032,945	
Cash flows from investing activities:					
Real estate investments		(48,935,032)		(85,742,539)	
Receipts from lenders for reserves held in escrow		630,033		1,007,684	
Payments to lenders for reserves held in escrow		(1,216,896)		(1,010,385)	
Increase in restricted cash		(723,464)		(1,010,585)	
Deposits on future acquisitions		(1,650,000)		(1,310,000)	
Deposits applied against real estate investments		1,750,000		1,610,000	
Net cash used in investing activities		(50,145,359)		(85,720,936)	
Cash flows from financing activities:					
Borrowings under mortgage notes payable		48,015,000		32,521,691	
Principal repayments on mortgage notes payable		(1,171,849)		(599,328)	
Principal repayments on employee notes receivable from sale of common stock		140,077		400,598	
Borrowings from line of credit		62,600,000		24,200,000	
Repayments on line of credit		(56,800,000)		(4,200,000)	
Receipts from tenants from reserves		1,746,804		1,446,577	
Payments to tenants from reserves		(1,555,146)		(1,311,406)	
Increase in security deposits		531,806		140,525	
Payments for deferred financing costs		(1,153,228)		(770,761)	
Dividends paid for common and preferred		(12,706,239)		(12,320,797)	
Net cash provided by financing activities		39,647,225		39,507,099	
Net easil provided by maneing activities		39,047,223		39,307,099	
Net increase (decrease) in cash and cash equivalents		1,708,267		(34,180,892)	
Cash and cash equivalents, beginning of period		1,356,408		36,005,686	
Cash and cash equivalents, end of period	\$	3,064,675	\$	1,824,794	
NON-CASH OPERATING, INVESTING AND FINANCING INFORMATION					
Additions to real estate included in accounts payable, accrued expenses, and amount due adviser	\$	-	\$	409,000	
Increase in asset retirement obligation	\$	245,195	\$	150,523	
Fixed rate debt assumed in connection with acquisitions	\$	6,461,603	\$	4,506,689	
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CONTACT: Gladstone Commercial Corporation Kerry Finnegan, 703-287-5893